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Avnet Technology Solutions and Stratum Global Team to Deliver  
Enterprise Mobility RFID Solutions

**Tempe, Ariz. – Jan. 30, 2006** – Avnet Technology Solutions, an operating group of Avnet, Inc. (NYSE:AVT) and a value-added distributor focused on enterprise computer products and embedded subsystems, today announced a new relationship with Stratum Global, a leading radio frequency identification (RFID) software solutions provider. Avnet will work with Stratum Global to deliver to its embedded original equipment manufacturer (OEM) and value-added reseller (VAR) partners complete enterprise mobility solutions that include Stratum Global's TagNet RFID solution suite. TagNet enables the detection and capture of tagged objects (products, assets, or individuals) and integrates that data with enterprise systems based on user-defined filtering and collection logic.

The Avnet Enterprise Mobility team leverages its technical expertise and market experience to help partners develop and implement complete, custom enterprise mobility solutions encompassing hardware, software and services. The new relationship with Stratum Global complements Avnet's Enterprise Mobility initiative by providing RFID solutions for access control, asset management, compliance, high-volume conveyor tagging and closed-loop inventory location management. Stratum Global's TagNet RFID solution suite supports a variety of vertical industries, including defense, education, healthcare, hospitality and manufacturing. TagNet seamlessly integrates with most enterprise resource planning and business intelligence applications for complete end-to-end RFID event management.

“By working with Stratum Global, Avnet can accelerate sales opportunities for our partners in the enterprise mobility market,” said Michael Douglass, vice president, enterprise mobility, Avnet Technology Solutions, Americas. “TagNet's scaleable, open architecture simplifies integration into numerous mobile technology solutions. Our channel partners will also benefit from the combination of

Stratum Global's extensive RFID software implementation experience and Avnet's technical expertise with leading RFID hardware solutions from vendors such as Intermec and Symbol."

As part of the new relationship between Avnet and Stratum Global, participating Avnet partners will be trained and certified to perform comprehensive RFID readiness assessments. The readiness assessments include an in-depth business analysis for end customers and the creation of a roadmap for developing and implementing RFID solutions. By working with Avnet and Stratum Global, channel partners can design and implement custom, integrated RFID hardware and software solutions for their customers, as well as establish plans for long-term scalable end solutions.

"Our new distribution relationship with Avnet will create closer partnerships with embedded OEMs and VARs committed to building their RFID technology practices," said Bill Hood, chief operating officer, Stratum Global. "Avnet and Stratum Global both approach the enterprise mobility market from an integrated solutions perspective. The value our companies offer channel partners goes beyond product delivery to providing collaborative support for business solutions design, integration and implementation."

Avnet's Enterprise Mobility team provides a suite of services focused on demand generation, logistics, custom development and advanced integration to help solution providers, systems integrators and value-added reseller partners succeed in the fast-growing enterprise mobility market. The Avnet Enterprise Mobility team helps partners design, develop and implement complete, custom mobility solutions leveraging industry-leading technology from suppliers such as Intermec, HandHeld Products, Printronix, and Symbol. Additional information regarding Avnet's Enterprise Mobility practice can be found at [www.ats.avnet.com/mobility](http://www.ats.avnet.com/mobility).

### **About Stratum Global**

Stratum Global is a software solutions company that develops and markets TagNet, a release supported, platform agnostic Radio Frequency Identification (RFID) solution suite. Stratum Global's sole business is RFID. Our customers are realizing the benefits today of complete RFID enabled solutions for Closed-Loop, Asset Management and Compliance. Stratum Global delivers best-in-class RFID business solutions with a solid understanding of industry key issues, current trends and recognizing that each customer has unique needs and complex requirements. We provide complete implementation services including site surveys, hardware installation, enterprise integration, tags, services and education to support the total

RFID solution. Regardless of your RFID initiatives, Stratum Global has a solution that can bring immediate value to most organizations. Invest incrementally – scale your RFID solution as your business needs to. “Start Small, Think Big.” For more information call 303.730.7343 or visit [www.stratumglobal.com](http://www.stratumglobal.com).

### **About Avnet Technology Solutions**

Avnet Technology Solutions is a distributor focused on enterprise computing solutions and an operating group of Avnet, Inc. (NYSE:AVT) representing \$4.99 billion in annual revenue, with locations in more than 30 countries. As a global technology sales and marketing organization, Avnet Technology Solutions has sales divisions focused on specific customer segments and a select line card strategy enabling an exceptional level of attention to the needs of its customers and suppliers.

### **About Avnet**

With more than 250 locations serving customers in 70 countries worldwide, Avnet (NYSE: AVT) markets, distributes and adds value to the products of the world’s leading electronic component suppliers, enterprise computer manufacturers and embedded subsystem providers. Additionally, Avnet brings a breadth and depth of service capabilities, such as supply-chain optimization, logistics solutions, product assembly, device programming, computer system integration and engineering design assistance. For the fiscal year ended July 1, 2006, Avnet generated revenue of \$14.25 billion. Visit [www.avnet.com/](http://www.avnet.com/).

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